COLLIERS MANUFACTURED HOUSING

CAPABILITIES & SERVICES

Colliers INTERNATIONAL

CONTACT: RUSS WILLIAMSON | VICE PRESIDENT | +1 614 329 1922 | RUSS.WILLIAMSON@COLLIERS.COM

COLLIERS INTERNATIONAL MANUFACTURED HOUSING

INVESTMENT SALES

EXPERIENCE
Our knowledge of the market and track record allows us to price each property correctly and successfully sell assets.

COMMITMENT
Our clients' needs are our priority. We are committed to helping our clients strategically achieve their objectives.

SATISFACTION
The majority of our business comes from repeat clients and referrals. Numerous clients continue to utilize our advisory services for their investment needs.

QUALITY
High quality pricing and marketing materials, produced in an easy to understand format - results in increased interest.

BEST IN CLASS SERVICE
We offer premier local expertise backed by a leading global platform of Real Estate Services.

EXPOSURE
Along with our personal database of investors, we are part of Colliers International and house almost 5,000 investment brokers around the country.

ASSET KNOWLEDGE
We take the time to truly understand the strengths of the property, the submarket, as well as any possible challenges which might arise during the sales process on a consistent basis with a customized plan of action.

ACCOUNTABILITY
We work to ensure that our clients are fully informed of the marketing process and are aware of all listing activity.

YOUR TEAM

RUSS WILLIAMSON
VICE PRESIDENT

As a Vice President, Russ works with the national Colliers Manufactured Housing and RV Group which specializes in the acquisition and dispositions of Manufactured Housing and Recreational Vehicle assignments across the U.S and Canada. This includes strategic positioning of investment offerings, coordination of the financial and underwriting processes, and interaction with key decision makers within industry REITs, large institutional investment firms, family offices and owner operators. Since his inception with Colliers, Russ has closed over $300 million worth of transactions. They offer a diverse collection of relevant industry experience including community ownership and management, acquisitions, disposition, debt and equity finance, property marketing and market research

DAVID DENZY
BROKERAGE ASSOCIATE

As a Brokerage Associate within the Colliers Columbus Manufactured Housing Services Group, David works alongside Russ Williamson focusing on Manufactured Housing Communities and RV resorts across the United States and Candada. Prior to joining Colliers | Columbus, David spent time on the operations and development side of real estate, as well as in residential and commercial property management. David is a recent graduate of The Ohio State University, where he earned his Bachelor of Science in Finance and was a part of the Fisher Real Estate Society.

BRIANA SFERO CMPC
SENIOR MARKETING SPECIALIST

Briana specializes in designing and implementing creative marketing solutions for Colliers | Columbus. She is responsible for creating all property marketing collateral, personal marketing campaigns for individual team members, maintaining listing coordination and providing administrative assistance to the team on a daily basis. She also assists the marketing and research director on special projects and corporate initiatives both internally and externally.

HANNAH WILLIAMS CPRC
SENIOR RESEARCH COORDINATOR

Hannah specializes in research capabilities, providing support for the Colliers Columbus Office, Industrial, Retail, and Multifamily Groups. She is responsible for executing data reports, maintaining a commercial property database, reporting quarterly trends, performing data analysis and utilizing statistical information to predict future behavior in the market. She also assists the marketing and research director on special projects and corporate initiatives.

CURRENT LISTINGS

Warner Lane Estates | Hopewell, OH
22 + 3 Stick-Builts | $450,000

Hazelwood MHC | Hazelwood, MO
37 + 1 Stick-Built | $525,000

Charis Place | Point Pleasant,
WV | 22 Sites | $325,000

M&K MHC | Toledo, OH
34 Sites | $795,000

Bucyrus MHC | Bucyrus, OH
90 Sites

Woodland MHC | Cincinnati, OH
45 Sites

Oak Manor MHC | Massillon, OH
37 Sites + 1 Stick-Built

Leinard MHC | Antwerp, OH
63 Sites

Village Park MHC | Moraine, OH
80 Sites

CLOSED DEALS

Eagle Oaks MHC | 24 Sites
$799,000

Fostoria Mobile Estates
99 Sites | $925,000

Cypress Point MHC | 265 Sites
$2,200,000

Midpoint Woods MHC | 109 Sites
$620,000

Tawas River MHC & RV Park
168 Sites | $1,800,000

Twin Mills MHC | 57 Sites
$2,000,000

Plaza MHC | 119 Sites
$1,900,000

Foxwood Estates MHC
45 Sites | $365,000

Oak Brooke Estates MHC
181 Sites | $1,650,000

Middlefield MHC | 152 Sites
$3,250,000

Keystone Portfolio
3,974 Sites | $200M+

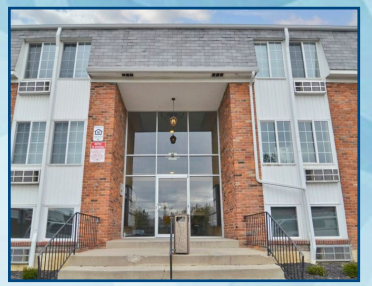
CLOSED DEALS

Quail Creek MHC | 178 Sites
$679,000

Holiday Estates MHC
103 Sites | $3,200,000

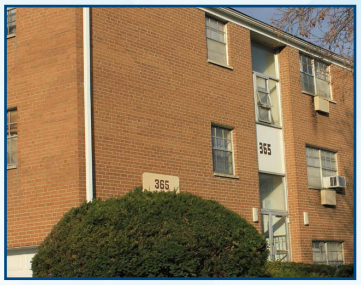
Sterling Place Apartments
300 Units | $41,500,000

Sherwood/Nottingham MHC
119 Sites | $1,300,000



Cambridge Apts | 66 Units
$2,089,500

Oak Street MHC | 18 Sites
$315,000



Yale Ave Apts | 22 Units
$400,000

Whispering Pines MHC
37 Sites | 630,000

Sterling Place Apts | 300 Units
$32,500,000

Geiger House MHC | 46 Sites
$489,000

East Columbus Portfolio
60 Units | $1,700,000

Storage One Portfolio
1,500 Units | $16,000,000

Fitzroy Apartments | 96 Sites
$2,000,000

East 13th Apts | 9 Units
$470,000

Forrest Creek Apts | 146 Units
$4,520,000

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